

CXE, CXR & CTS Series of Business Telephony Solutions





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What Is CompletePBX v.3?

It is a comprehensive business telephony solution with no per user license fees! **Standard** features include:

Simple Management

- desktop call management
- visual voicemail
- browser-based administration

Efficient Communications

- smart phone integration
- unified messaging
- presence management
- conference bridges
- video calling

- Inbound Call Center / Customer Service Aids
 - call recording
 - graphical call reporting
 - integrated chat
 - unlimited auto attendants





CompletePBX: How it Differs from XR/XE

- Increased security and protection
- Streamlined maintenance
- Enhanced user experience
 - Launch pad
 - Permission-based views



- Built-in entry-level inbound call center
 - Upgraded dashboard
 - Most popular features are standard
 - Includes call statistics reporting



Complete Solution from Single Mfr

- Enterprise level VoIP PBX solution, based on an open source platform, provided by a single manufacturer
- Relevant for large companies that are unfamiliar or skeptical about open source software
- Sold only through a certified channel
- Equivalent to market leader systems, such as Avaya, Cisco, Mitel
 - But without the high price tag



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Increased Security and Protection

- Intruder lockout (Fail2Ban)
 - System blocks intruder's IP address after repeated attempts during user-specified time frame
- Customized firewall protection
- Blacklisting
 - Blocks external calls from specific numbers
- Extensions routing controls
- Outbound call limit (CXE & CTS series)







Streamlined Maintenance

- Advanced upgrade settings
 - System allows single-point access for updates
 - Free upgrades under terms of XTAP service agreement
- Preserves old settings
 - During update the system keeps the old settings while adding the new
- Simple procedure for adding modules
 - Purchased
 - Custom development



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Enhanced User Experience: Launch Pad



Custom-defined System

- System is divided into four different user roles based on authorization level (can be modified)
- Username / Password determines which options are displayed, hiding irrelevant sections
- Facilitates system configuration
- Prevents unwanted modifications to system
 settings
 Superadmin admin superuser
 Xorcom Distributor Xorcom Dealer
- Full root access allowed selectively
 ORCOM

superadmin	admin	superuser	user		
Xorcom Distributor	Xorcom Dealer	I.T Manager	End User		
Admin	Admin	Admin	Admin		
Administrators	Administrators	Administrators	Administrators		
Backup & Restore	Backup & Restore	Backup & Restore	Backup & Restore		
Blacklist	Blacklist	Blacklist			
Custom Destinations	Custom Destinations	Custom Destinations	Custom Destinations		
Custom Extensions	Custom Extensions	Custom Extensions	Custom Extensions		
Feature Codes	Feature Codes	Feature Codes	Feature Codes		
Module Admin	Module Admin	Module Admin	Module Admin		
System Admin	System Admin	System Admin	System Admin		
ystem Recordings System Recordings		System Recordings	System Recordings		
System Sneed Dialing	System Sneed Dialing	System Sneed Dialing	System Sneed Dialing		

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My Extension

- Accessible by any defined user
- Each user sees/manages own extension only
- Increases productivity & availability: never miss a sales call!
- Options
 - Call Monitor to review call log
 - Voicemail to play and download voicemail
 - Fax to send a fax (requires Outbound Fax option)
 - Feature Codes lists available feature codes
 - Follow Me defines Follow Me behavior
 - Phone Features menu defines phone features
 - Define VmX Locator
 - Settings sets language and notification settings





Built-in Entry-Level Inbound Call Center

- Improve customer service
- Browser-based switchboard for:
 - the receptionist
 - training employees
 - monitoring employees
 - call center functionality

SALES		PARK SLOTS
S120 Bill Sete	5134 Wayne Cook 12 3001 01:20:32 0 5136 Wayne	700 PARK/default
EXTENSIONS		= queues
EXTENSIONS		7501 Sales
5126 Bill Soto	S140 Assembly	Sali Soto Swame Cook
6120 Henoch Davila	6125 Amando	
		7502 Training
THE REALTY FIRM		E Cynda Walade
		7504 9am to 6pm Support
4001 Natale Stout	😔 4002 Kim Maynard 🤤 4003 Amanda 🔛 😔 4007 Darren Wilson	Matt Mcknight
4008 The Girls	😡 4011 Tammy Adkins	7507 T-Support Overflow
		Kurt SP
INSIDE SALES SUPPO	RT	
5150 Steve Weaver	© 5175 Lynda Wallace	CONFERENCES
STDO SCEVE Weaver	V 51/5 Linka walate	#8001 Bill Soto Conf Bridge (2
TECH SUPPORT		61 - 12133445689 LOSANGELES CA 52 - 5134 Wayne Cook
5160 Matt McKnight	0	8002 Wayne Cook Conf
C319514017 M5:T. 00/0		10 8003 Steve Weaver Conf





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Upgraded Dashboard with More Options

- Quick Status Check
 - Who's free
 - Length of current call
 - Identification of call party
- "Listen"
 - Listen to calls in progress
 - Great for quality monitoring

• "Whisper"

- Speak with staff during call without interrupting the conversation
- Great for training
- Internal dialogue
 - Consultation between staff during calls





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Call Center Statistics Reporting

- Great for monitoring activity to improve efficiency of organization / employees
- Two versions are available:
 - Lite Default on all CompletePBX systems
 - Pro Add-on module for CXE, CTS series

Queue: R & D,Sales,Tech Support,Xorcom Sales,Xorcom Tech Supp, 9000 International Support, Xorcom Supp, 9000 International Support, Xorcom Supp, 2000 International Supp, 2000 Internation Supp, 2000 Int	Report Info					Unanswered Calls			
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Import 2009-11-30 Import Imp	Next Date:	2(22(7))				Avg wait time before disconnect:	158 secs		
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Call Statistics Module Comparison

- Lite & Pro
 - Answered
 - Unanswered
 - Distribution
 - Service-level
 - Charting
 - Import/Export



- Pro Only
 - Real-time
 - Queue Summary
 - Call Waiting Detail
 - Agent Status
 - Search
 - CallerID
 - Agent
 - Queue
 - Period
 - Duration
 - Customization options



What is X-TAP?

- The telephone system is the life-line of a business; customer needs uninterrupted telephone communications
- X-TAP is a premium support agreement for CompletePBX (HW+SW) that guarantees customers will receive excellent coverage at reasonable cost
- All CompletePBX are sold with at least 1 year
- Pricing is system-based (not per user)



Sample Service Agreement Certificate



hereby certifies that this

CompletePBX

with serial number: X107225

is covered under the Xorcom X-TAP agreement for the period

28-May-13 to 27-May-14

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Visit the Xorcom Web site (www.xorcom.com) for X-TAP agreement terms and conditions.



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cPBX Models: Software Specification

	CXR1000	CXR2000	CXR3000	CXE2000	CXE3000	CTS2000	CTS3000
Specification	/ 					+	
Linux (Centos 6.x 32-bit)	✓	✓	✓	✓	✓	✓	✓
64-bit	×	×	×	×	✓	×	✓
FreePBX	2.10	2.10	2.10	2.10	2.10	2.10	2.10
Asterisk	1.8	1.8	1.8	1.8	1.8	1.8	1.8
Fail2ban Security Protection	✓	\checkmark	✓	✓	✓	✓	✓
Rapid Tunneling	✓	\checkmark	✓	✓	✓	✓	\checkmark
Emergency Routing Module	✓	\checkmark	✓	✓	✓	✓	√
Advanced CDR Reporting	✓	\checkmark	✓	✓	✓	✓	\checkmark
Call Recording (pre-configured and on-the-fly)	×	\checkmark	✓	✓	✓	✓	√
Extensions Routing Controls	\checkmark	\checkmark	✓	✓	✓	✓	✓
Outbound Call Limit	×	×	×	✓	✓	✓	✓
Outbound FAX	×	×	×	✓	✓	✓	√
TwinStar (hot failover) Support	×	×	×	×	×	✓	✓
Call Center Functionality							
Concurrent Call Center Agents	×	25	60	25	100	25	100
Switchboard (FOP2)	✓	\checkmark	✓	✓	✓	✓	✓
maximum buttons	15	15	15	Unlimited	Unlimited	Unlimited	Unlimited
with Instant Messaging (IM)	×	×	×	✓	✓	✓	✓
with Voice Mail Explorer	×	×	×	✓	√	✓	✓
Statistics Reporting (Lite)	✓	\checkmark	✓	✓	✓	✓	✓
Statistics Reporting (Pro)	×	×	×	0	0	0	0



Current Offering (XE/XR Series)

- Still has its place in the portfolio:
 - Field-hardened; documented success of many satisfied customers over the years
 - Cost-effective solution
- Xorcom will continue to offer and support telephony solutions based on Elastix





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In Summary: CompletePBX USPs*

- No per user license fees for feature-rich GUI: desktop call management; call recording; conference bridges; graphical reports; entrylevel inbound call center, etc.
- Increased security measures for greater protection against unauthorized use
- Streamlined maintenance for local control
- Enhanced user experience increasing productivity



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Marketing Materials

- Price List
- Web pages
- <u>Product brochures</u>
- Presentations
 - <u>cPBX Introduction</u>
 - <u>Call Center Functionality</u>
- <u>Roll-ups</u>
- Data Sheets
- <u>Technical Documentation</u>
 - Getting Started Guides
 - Reference Guide
 - <u>Access Codes</u>
- Technical Training



Comprehensive business telephony solution; No per user license fees!



Standard in CompletePBX:

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- Efficient Communications: smart phone and tablet integration; unified messaging; presence management; conference bridges; video calling
- Customer Service Aids: inbound call center functionality: call recording; graphical call reporting; integrated chat; unlimited auto attendants

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